

Global Performance Network on the highest Quality Level

With a market share of more than 20%, the Schmidt + Clemens group developed into the market leadership for centrifugally cast furnace systems for the petrochemical industries. In order to secure and even to further extent this position, S+C pushed forward its globalization with new production sites in South America and Asia.



Schmidt + Clemens Brasil Ltda. in Sao Paulo and Schmidt + Clemens (Asia) Sdn. Bhd. in Kuala Lumpur / Malaysia act as two

more hubs for the group in two important emerging market areas. Both companies have been stepwise integrated into the global S+C network, up to the level of highest quality which Schmidt + Clemens has achieved for the past 50 years of centrifugal casting. In addition to that, the group invested in an extensive qualification program for training the work force in Brazil and Malaysia. Also the experts of Germany and Spain regularly supervise and manage the production on-site in order to guarantee the equally high quality standard: Made by S+C!

The success of the group's own qualification program: Both new production sites in Brazil and in Malaysia have been ISO 9002 certified within a record-like time of just a few months - and they keep working on the wide-known top-level of S+C companies.

Schmidt + Clemens Brasil was founded in September 2000. The company is based on the centrifugal casting works of the Brazilian foundry Fundinox who sold this well established division to S+C within a restructuring of its shareholder Sulzer AG.

At Schmidt + Clemens Asia, the group performs the final fabrication of centrifugally cast tube systems for the Asian markets. The present focus of the new company are the extensive welding services according to both, DIN EN 287-1 as well as ASME section 9. The extension of production capacity also to centrispinning and casting will be developed according to the market development in the Far East.



For Example: Brazil

The approach in Brazil made the strategy of the S+C group obvious. Schmidt + Clemens, who was successfully active on the Brazilian market for many years with its products originating from its European plants, offers a series of distinctive benefits for the Brazilian customers:

- No custom fees to be paid by customers in the Mercosur countries
- Short distances to Brazilian and South American customers
- Immediate reaction and short delivery times for products "Made by S+C"
- Depending on the kind and extend of a purchase order, deliveries in cooperation with the European S+C sister companies in Germany and Spain
- A production and service team well-known and experienced in Brazil who now produces according to the top quality standards of the S+C group
- Direct access for the South American customers to the S+C group's technical competence center
- Thus, availability of the entire knowledge and experience of the S+C group, including world-class

research & development, detail engineering, quality management, the entire scope of materials, and the entire scope of services.

- The location in Brazil acts as an important strategic bridge between the customers in South America and the 50 years of centrifasting experience by the S+C group.



Global Cooperation supports Global Presence

The advantage of the S+C groups global production network is three-fold: There are unbeatable delivery time and cost benefits; synergies through the close networking in research, development, engineering and service; and in the meantime the globally largest production capacity including well-implemented twin production of centrifugally cast tubes as well as static cast fittings.

The S+C production sites work in close cooperation with partner companies on a unique and high quality level. Reaction times to inquiries are minimized, and the high production capacity enables the group to supply within minimized delivery times e.g. for emergency orders:

- Brazil: Tubes from SD+C Brazil, Fittings from Fundinox, both located in Jundiaí/Sao Paulo, Brazil
- Spain: Tubes from S+C Spain / Murieta, fittings from Alesa / Bilbao
- Germany: Tubes and fittings from the production network at the headquarters of the S+C group in Lindlar - Kaiserau
- Asia: The primary products "Made by S+C" are presently still delivered from the other S+C production sites. The successive extension of the production capacity in Malaysia aims for the complete production cycle also in Asia.

All production sites within the S+C group work on the equally high production quality standard



of the S+C group. Thus, bottlenecks can be easily avoided by integrating other production sites, resulting in shortest-possible delivery times.



[menu](#)